Mansur Dagane

Electrical Engineering Student | Automation & Robotics | Sales Advisor

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SUMMARY

Electrical engineering student specialising in automation and robotics at OsloMet. Practical experience in Python, circuit testing, and troubleshooting. Over two years of B2C sales experience at Maskineriet, including responsibility for coaching new hires.

SKILLS

Technical
Python, Excel (Power Query), circuit analysis, electrical measurements, troubleshooting, technical documentation, circuit design

Commercial
CRM, sales, objection handling, presentations, pitching, public speaking and coaching

LANGUAGES

Norwegian

English

PROJECTS

Sales Analytics Dashboard View demo
Personal project

Built a sales-reporting prototype with AI assistance. It validates sales and work logs and tracks retained sales per hour.

Project tools and methods
Python (pandas, openpyxl), Excel / Power Query, HTML, CSS, JavaScript, CSV/XLSX/JSON, HTTP APIs, data modelling, validation, KPI visualisation, rule-based analysis, report automation, unittest, Playwright and GitHub Actions.

PROFESSIONAL EXPERIENCE

Maskineriet AS
Sales Advisor
12/2024 – Present
- Closed 1,526 sales at Maskineriet from Nov 2024 to Dec 2025, with a 37.7% conversion rate and an estimated NOK 8.2 million in sales value.
- Named Salesperson of the Month three times in a department of 140+ and top seller on the same project five times. Record month of 303 sales. Regularly reached at least 175% of monthly sales target.
- Assess customer needs, explain technical options, negotiate agreements and follow up in CRM.
- Coach new hires in customer conversations and give ongoing feedback.

Oslo Kommune
Youth Club Activity Leader
03/2024 – 06/2024
- Planned and led activities for 20+ young people across age groups, two to three evenings a week.
- Adapted activities to the group's interests and helped hesitant participants get involved by inviting them to lead games and small tournaments.

Oslo Kommune, UngJobb / UngCrew
Event Crew Member
02/2023 – 12/2023
- Set up venues and welcomed participants at youth concerts and festivals.
- Served as a point of contact for volunteers and coordinated with the crew to keep events on schedule.

Oslo Kommune, Valle Bosenter
Activities Assistant
07/2023 – 09/2023
- Organised walks, games and light gardening for residents, adapting activities to individual needs.
- Encouraged participation in group exercise and helped with breakfast routines.

TusenFryd AS
Park Team Member
05/2022 – 01/2023
- Served guests and handled till transactions during busy shifts.

EDUCATION

Bachelor's Degree in Electrical Engineering
OsloMet – Oslo Metropolitan University
08/2026 – Present
Specialisation in Automation and Robotics. Expected graduation June 2029.